

# FORD SQUARE



OF MT. VERNON LTD.

LINCOLN 

May 30, 2012

To Whom It May Concern:

On May 5, 2012 Ford Square of Mt. Vernon, Ltd and King City Chrysler Center experienced significant damage to units on our lots due to a hail storm.

Tracy from International Fleet Solutions came down that same day and spoke with my General Manager, Al Lake. Tracy's team was at the dealership that following Monday to setup. We had 3 insurance companies involved in this loss, Ally, Zurich and American Road. The adjustors started their estimates on Tuesday, May 5<sup>th</sup>. I highly recommend International Fleet Solutions to work with your insurance company to be sure each unit of your inventory gets adjusted properly.

My controller, being suspicious of an out of town company, did research on line and found out they were well rated, even with Better Business Bureau of Florida. She came to realize this was a good reputable company and they worked well with her in the billing process

Tracy's team went out of their way to help this repair process go flawlessly. He has a great team of technicians. They set up shop at the Ford store and at the Chrysler store. They made sure they were never interfering with the service departments operation. In all, they repaired approximately 300 units in 3 weeks. I highly recommend International Fleet Solutions. His staff is amazing. The technicians were all very courteous, professional and extremely helpful with this loss. Bobby was a great supervisor of his team.

I hope we do not experience another hail storm, but in the event we do, International Fleet Solutions will be doing the repairs.

Should you have any questions, please call me at 618-242-8600.

Sincerely,

Roy F Schmidt  
President

Ford Square of Mt. Vernon, Ltd.  
King City Chrysler Center, Inc.