



To whom it may concern,

I am the the Fixed Operations Director for Phil Long Dealerships. With over 15 store location throughout Colorado we see our fair share of hail damage annually.

When it comes to hail repair, we choose International Fleet Solutions, Inc. (IFS) as our preferred vendor of choice. Tracy Thrall and Bobby Montgomery bring a level of professionalism that we have come to count on for the last 5 years running.

We strongly believe that if your dealership is affected by a hail storm, you would be well served by hiring International Fleet Solutions, Inc. to handle the repairs.

If you should have any questions, please feel free to contact me anytime.

Best regards,

*Steve Lacy*

Steve Lacy

Fixed Operations Director

Phil Long Dealerships

1212 Motor City Dr.

Colorado Springs, CO

Cell: (719) 499-3342