

*Schmidt*



*of Salem, Inc.*

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May 11, 2015

To Whom It May Concern,

On April 8, 2015 Schmidt Ford of Salem experienced significant damage to units on our lot do to a hail storm.

Bobby from International Fleet Solutions came down that same day. Bobby's team was at the dealership that following Monday to setup. We had one insurance company, Risk Pointe, involved in the loss. I highly recommend International Fleet Solutions to work with your insurance company to be sure each unit of your inventory gets adjusted properly.

International Fleet Solutions is a company we have used and will continue to use.

Bobby's team went out of their way to help this repair process go flawlessly. He has a great team of technicians. They set up shop at Schmidt Ford and they made sure they were never interfering with the service departments operations. In all, they repaired approximately 100 units in 1 ½ weeks. I highly recommend Fleet Solutions. His staff is amazing. The technicians were all very courteous, professional and extremely helpful with this loss. Bobby was a great supervisor of his team.

I hope we do not experience hail storm, but in the event we do, Internationals Fleet Solutions will be doing the repairs.

Should you have any questions, please call me at 618-548-1711.

Sincerely,

Mike Russell  
General Manager  
Schmidt Ford of Salem